



Theresa Knutson

Director

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Theresa Knutson is a Director at TC2 based in Omaha, Nebraska, with over 20 years of finance and telecommunications experience. Many of Theresa's current projects involve full competitive procurements for interexchange voice and data services, local exchange services and wireless services. Others projects involve providing benchmark analysis of rates and terms to clients who prefer to do a renegotiation with their incumbent suppliers or are managing through a mid-term rate review.

As a former global telecommunications group leader for a Fortune 500 enterprise, Theresa also brings several key specialties to TC2. She regularly helps clients who are completing merger transactions to consolidate and leverage the best of the rates/terms and conditions among all of the merged entity's telecommunications contracts. In addition, Theresa has a deep understanding of all the critical tasks required to implement contracts once deals are completed, and often works with clients post-transaction to ensure that the value of the deal is delivered on a timely basis. This post-transaction support includes audit services, optimization and cost savings reviews, and implementation of telecommunications reporting services, including improvements in telecom expense management, whether done internally or externally through a third-party provider.

In all of these tasks, Theresa's primary focus is to deliver immediate tactical savings while also positioning clients with a long-term competitive telecommunications strategy that continually delivers incremental savings. On all projects, Theresa works closely with her clients to make sure they have the training and skills necessary to closely manage and monitor their telecom spend.

Theresa also specializes in the audit and verification of complex contractual credits and rebates to insure that her clients receive the maximum value of the credits and rebates. Additionally Theresa audits behind TEM providers to identify any billing errors that were missed by the TEM provider and regularly finds significant credits for her clients. This "audit of the auditor" is a very valuable service for those companies who rely solely on a TEM provider to audit their telecom invoices.

Theresa's past experience includes leadership positions in audit at KPMG Peat Marwick in Atlanta and leader of Gateway Computer's global telecommunications group where she was recognized as a hands-on leader with exceptional ability to identify and to implement cost-saving measures across a wide span of transport,

maintenance and outsourcing spend. Theresa holds a Bachelor of Accountancy degree from the University of North Dakota and is a CPA.

Education

- University of North Dakota, B.A.